



**klmsetati**  
FOOD SERVICES

Corporate Profile



## **KLM Setati Food Services serves the catering industry, and various state institutions.**

We also promote small businesses in the food supply industry, imparting business skills by training and supplying them with all their requirements.

KLM Setati Food Services is a recognized name which continues to grow at an exceptional rate, despite challenging economic conditions.

Our mission is to sustain our unique, creative and competitive solutions, making us a reliable commercial partner in distribution, logistics and food services markets.

To contribute towards pushing back the frontiers of poverty by creating jobs, business opportunities and empowering people through training and skills development.

We pride ourself for integrity, efficiency and empowerment.

At KLM Setati, we believe that the only way to attain consistent, inspired solutions is through hiring and investing in ambitious, results-orientated people. We expect our people to be circumspect about their decisions – to be part of one family.

True success comes when both employer and employee grow together – we encourage our employees to seek further training in order to not only better themselves, but also to add value to KLM's cause.

We endeavor to foster an environment of respect; an environment where employees are well rewarded for their worthy efforts – testament to this our creation of a profit-sharing plan for employees.

**We strive to be the preferred food services partner to the industry we serve, offering value for money on the best quality products at competitive prices**





Quality  
Without  
Compromise

## **KLM Setati Food Services works closely with our government to aid in alleviating poverty.**

Through various contracts – KLM has supplied a range of commodities to the underprivileged. We have a strong focus on schools, prisons, hospitals and mines.

Our flexibility enables us to meet our customers' unique demands. Our recent innovation of supplying tea and coffee pre-mixes is convenient for the mining and construction industries. These bespoke pre-mixes are manufactured and packaged at our factory.

On the private-business side, KLM Setati Food Services has established strong ties with many well-known caterers and corporates.

## **As a recognized name, we continue to grow at an exceptional rate despite economic adversities.**

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# True success

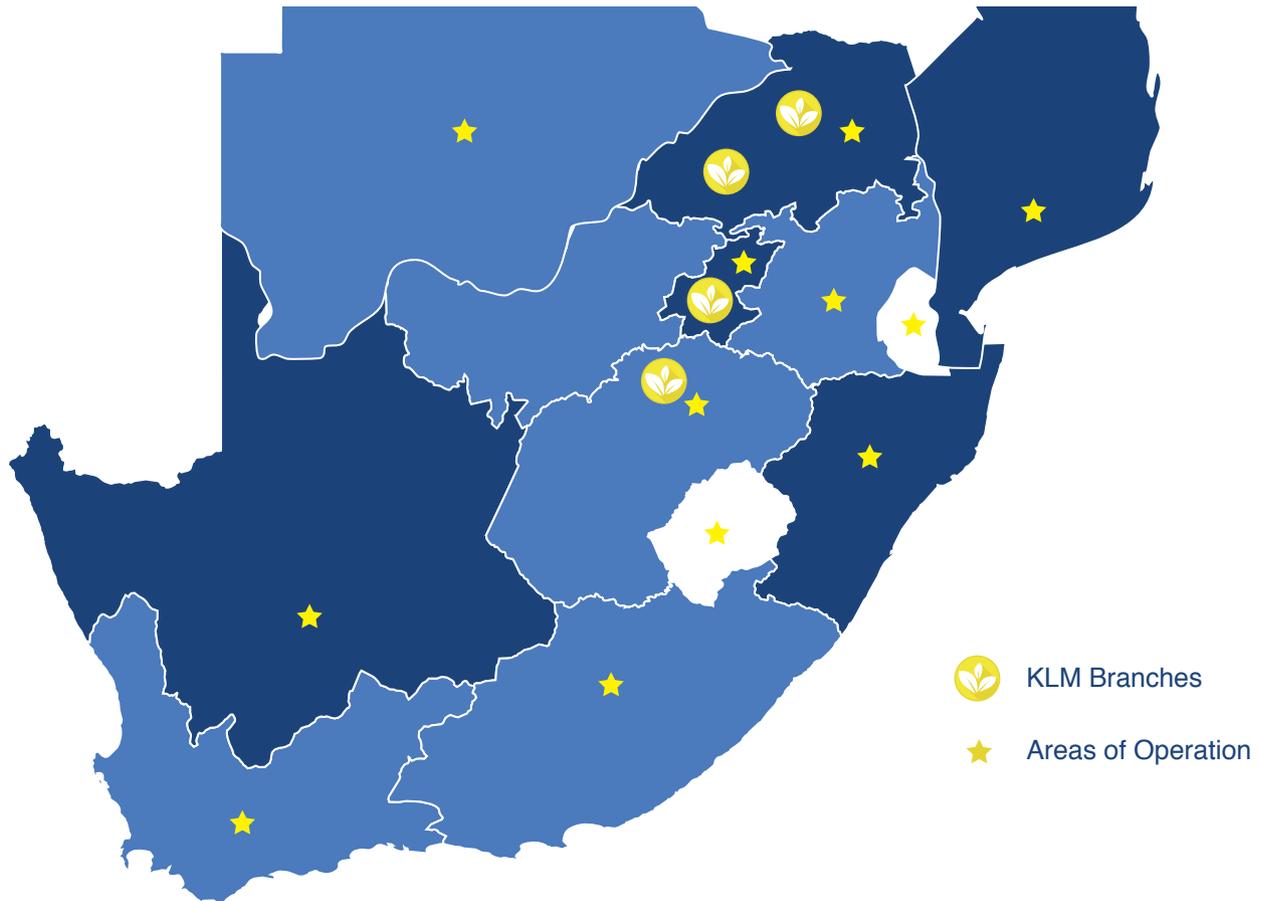
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# Health & Safety

- Implementing food safety and quality assurance controls throughout all stages of the supply chain.
- Maintaining very strict hygiene requirements to ensure that all products prepared for human consumption are wholesome.
- Requiring employees at all times to comply with all hygiene specific training, instructions and directions.
- Maintaining very strict quality assurance standards that are essential to customer requirements.
- Ensuring that our product through the role of designated Quality Assurance Officers at all sites complies with customer specifications prior to sale and distribution.
- Requiring employees at all times to comply with all product specific training, instructions and directions and assist Quality Assurance Officers in the performance of their duties.

# Areas of Operation

We have 5 branches across **Southern Africa** and provide services across all 9 provinces in South Africa as well as Botswana and Mozambique.



**KP Setati**  
Executive Chairman KLM Group

Paul Setati is the original entrepreneur, not satisfied with a professional career that spanned Anglo American, MiTek and GangNail, he decided to venture away from the architectural industry and into business in 1990.

He spotted opportunities for Tiger brands (Albany Bakeries) and Clover to move their products into the townships, specifically Alexandra and Tembisa and convinced them he would ensure that their products and profits were safe. The business thrived and became the cornerstone for the group of companies that exists today.

The entrepreneurial spirit continued in the mid-90s with forays into the energy sector via Engen Filling Stations, Fast-Food Franchises via Chicken Lickens and many more.

Paul founded KLM Setati Food Services in 2002, after noticing that the catering industry was in need of a reliable service provider with strong credentials. KLM Setati has now firmly established itself as a supplier to schools, hospitals, canteens and kitchens all over South Africa.

Later on, he sought to modernise the business and developed a growth strategy that was pioneered by the bolt-on acquisition of Trojan Food Manufacturers.

Paul is still active in the business. He enjoys hobbies such as jogging, reading and taking up his role as an elder at the church.

**KRM Setati**  
Director, KLM Group  
B.Bus.Sci (Economics & Finance)(UCT)  
MBA (GIBS)

Kwena Setati serves as the operator in the group. After having completed business studies in investments he joined JPMorgan Investment Bank on the derivatives desk working on a range of structures and hedging solutions across multiple asset classes. In dealing with an institutional client base comprised of large listed and unlisted funds, he quickly became offay with risk management.

It was not long that his father requested that he come and use his skill set to develop and grow the family group of businesses sustainably. He immediately went about re-energising the business, adding a fresh edge in terms of structure, governance and growth.

He currently serves a dual role by overseeing operations while sitting on the boards of some of the family-owned companies in a strategic role. His main objective is to continue the legacy of growth and establish a superior black-owned food group which manufactures quality branded products and provides excellent services to businesses and consumers all over Africa. His keen interests are reading, gym, golf, food & wine tasting and music.

### **Wellington Chigovanyika**

Group Finance, KLM Group)  
B.Com (Fin. Management), CIMA DipMA

Wellington started his working career in 1998 after completing high school. He had gained extensive experience working in finance teams of organisations in the following industries: Insurance, Real Estate, Freight Forwarding and Logistics, FMCG, Investments and Wealth Management. He has also served as a Forensic Investigator at KPMG Chartered Accountants.

### **Neels Ehlers**

Group HR, KLM Group  
B.Com (HR)

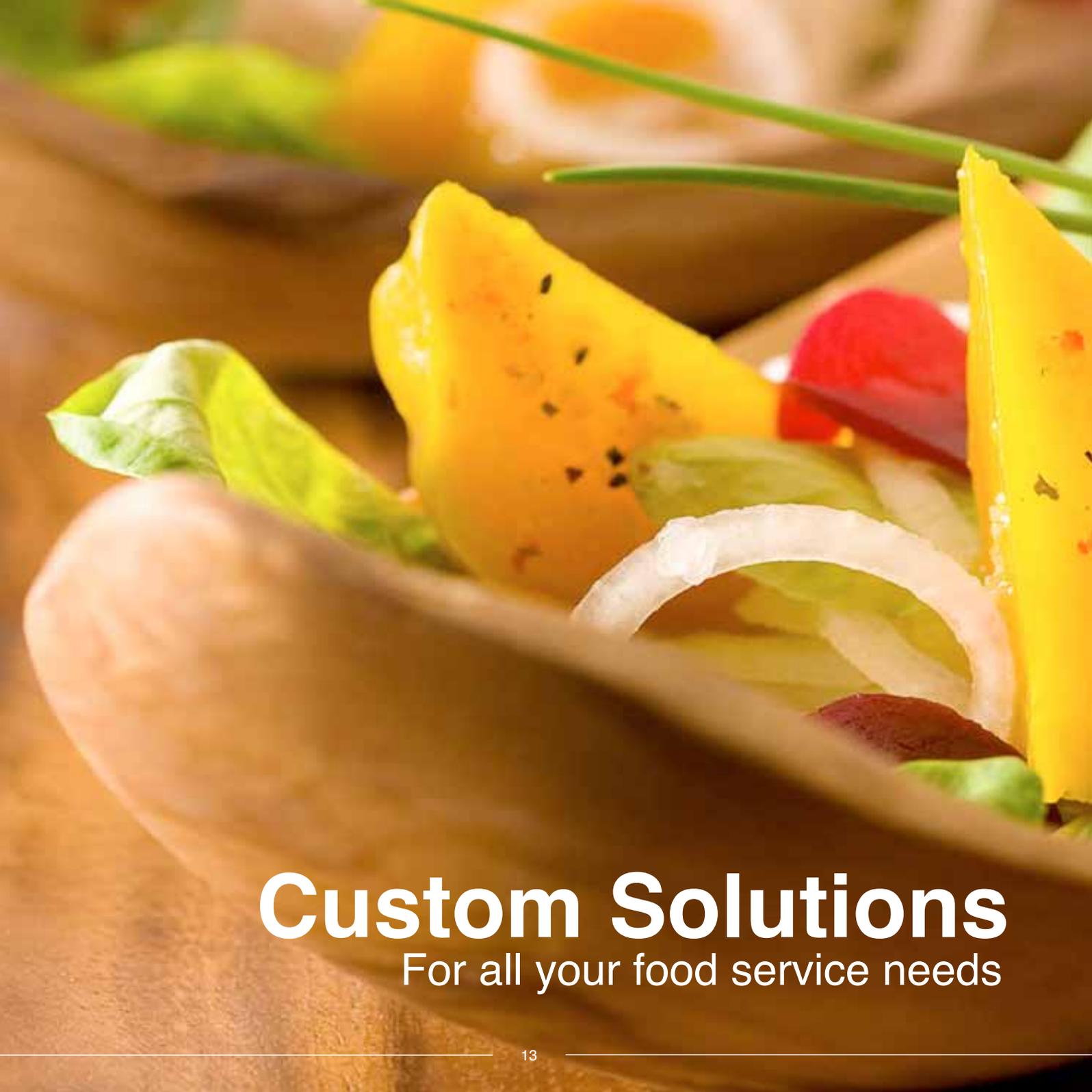
Neels has 10 year's experience specialising in the field of Human Resource Management and Labour Relations. After completing a BCom degree at the University of Pretoria, he spent five years working as a Contract Manager at Pretoria-based labour broker, Valorem Personnel Services, before taking up the position of Operations Manager at Sizeka Business Solutions, the HR division of Supergroup Supply Chain.

Neels joined KLM Group July 2012, to ensure the efficient management of the HR function. He has extensive expertise in providing a variety of integrated Human Resource solutions. He specialises in Labour Relations-based services, including Payroll and Benefit Administration, Policy Formulation and Implementation, Collective Bargaining, Discipline, and Dispute Resolution.

**Neels Steyn**  
Group Logistics, KLM Group

Neels has gained experience through his working career in a number of logistics management positions. He has a knack for monitoring changes and trends in supply chain and planning.

His CV includes positions at Femech warehouse Vereeniging as Supervisor and then despatch manager; then Samcor warehouse in Silverton as Despatch and receiving manager. Neels also spent years at EPX Couriers' warehouse and distribution centre as Operations and Regional Manager. At Courier and Freight Group in Isando he was National Fleet manager. At Maxiprest tyre he was Branch Manager in Randburg. At Danco Steel in Vereeniging, Neels served as Logistics Manager for a number of years.



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# klmsetati

FOOD SERVICES

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